## 2024-2025 Preliminary Project Assessment (PPA) Market Data and Metrics Chart Illinois Housing Development Authority

The following details the market data and metrics used when assessing the Market Need for all PPA submittals. The chart is divided by the different PPA review categories and the data and indicators used to examine each category are discussed:

| Review Category | Criteria Reviewed | Source of Information | Consideration |
| :---: | :---: | :---: | :---: |
| Existing Unit Approvals and Performance \& On-TheGround Indicators | Authority-Funded projects in PMA - number of units / number of units serving same population as proposed | Authority active portfolio and Authority Board approvals | General picture of Authority's investment in PMA |
|  | Newly approved Authority -funded units (recently constructed and placed in service or Board approved but not-yet constructed) | Authority active portfolio and Authority Board approvals | Approved projects in the PMA that are not-yet constructed or rented may negatively impact the PPA market (particularly if the projects serve the same populations) as the market may need to stabilize before additional units are approved |
|  | Occupancy levels / wait-list levels at active Authority projects in PMA / underperformance due to reported lack of demand | Internal project monitoring by Authority; <br> Phone calls to property managers | Occupancy levels in PMA below $80 \%$ (especially when serving same tenant type as proposed) are considered to be problematic. |
|  | SRN Units Proposed | PAIR Data showing the number of persons on the waiting list and unit type of interest |  |
|  | Age of Housing Stock | American Community Survey (ACS) 5-year estimates | To be used to objectively demonstrate on-the-ground conditions that may indicate the need for new housing units or rehabilitation of existing units within an area. |


| Affordable Rental Concentrations | Authority market share (units funded by the Authority in the PMA / total rental units in PMA) | Authority active portfolio and Authority Board approvals; and American Community Survey (ACS) 5 -year estimates | The Authority considers a market share over $10 \%$ to be high and may negatively impact the PPA review. Additionally, IHDA shares over $15 \%$ in areas with above average (by set aside) rental units may be required to submit Community Revitalization documents that show the proposed is part of local efforts.. |
| :---: | :---: | :---: | :---: |
|  | Affordable market share <br> (Unduplicated units funded by the Authority, HUD, HUD Public Housing and USDA-RD in the PMA / total rental units in PMA) | Authority active portfolio and Authority Board approvals; published lists of HUD Multifamily, HUD Public Housing and USDA-RD developments; and ACS 5-year estimates | A market share over $20 \%$ is considered to be high and may negatively impact the PPA review. Low rental concentrations may mitigate negative impact. |
|  | Affordable rental concentrations (actual rents, regardless of subsidy in project census tract (or census tract + adjacent census tracts) | Affordable Rental Unit Survey (published on the Website) a catalog of estimated numbers of affordable (to a variety of income levels) units for every census tract in Illinois regardless of rental subsidy - uses ACS 5 -Year Estimates | An affordable rental unit concentration for income levels targeted by the proposed that exceed 60\% of the total units is considered high and may negatively impact the PPA market review. |



|  | WITH ALL APPLICATIONS FOR <br> IHDA FUNDING) |  |  |
| :---: | :---: | :---: | :---: |
|  | Crime statistics (if available and <br> needed) | Various data sources, <br> Authority Asset Management <br> records | High crime rates may impact <br> ability to achieve and maintain <br> full occupancy |

