

## **Account Manager (Originations)**

In this highly visible position, the individual is responsible for identifying and developing new lender relationships for both existing and potential affordable housing initiatives. This position will require strong business-to-business sales, production and marketing efforts within the goals and mission of the Homeownership Department and the Authority. This position requires travel to work with lender partners across the state to do trainings.

### Education and Experience Requirements:

Wholesale/Correspondent Account Executives experience a plus. Experience in loan underwriting requirements a large plus. Microsoft Office skills required. Familiarity with database and loan origination systems is preferred. Experience in communicating detailed financial/banking information to multiple individuals/audiences with differing knowledge levels, both in writing and verbally, is required. It is required that the majority percentage of work time is spent traveling; personal vehicle for in-state travel is necessary, along with a valid driver's license. Some work on weekends and nights will be required.

Excellent benefits package, including 401 (k); immediate vesting.

To Apply:

Submit resume to:

[https://workforcenow.adp.com/jobs/apply/posting.html?client=ihda&jobId=189293&lang=en\\_US&source=CC2](https://workforcenow.adp.com/jobs/apply/posting.html?client=ihda&jobId=189293&lang=en_US&source=CC2)

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