



Item No.	For each 'M' and 'I' item checked, describe findings and give recommendation for correction. Explain any "Below Average" or "Unsatisfactory" rating.
<p>Have all findings from prior management/desk reviews been resolved? If not, list previous findings on this page.</p>	<p><b>Comments to Findings/Management Review Questions (pp. 3-10):</b></p>

# Management Review & Property Inspection

## Questionnaire

(For ADMIN, AMBAC, BIBP, CDBG, FAF, HPP, HTF, NSP, RS, TCAP, TFB, 80/20 & 1602 developments)

### Part A: Maintenance and Security

Review most recent physical inspection report before responding to the items below. Check to see if corrections requested in the report have been made.

	N/A	YES	NO	FNDGS	Remarks
<b>1. General Physical Condition</b>					
a. Are grounds and landscaping in acceptable condition?					
b. Are exterior painted surfaces such as stairs, railings, decks, porches, windows, fencing, doors, etc. free from cracking, scaling, chipping, peeling or loose paint?					
c. Is the development generally free of broken windows, broken light globes, emergency lights or seriously damaged exterior doors?					
d. Is the physical condition of garages, roof(s), mechanical boiler room, brick/concrete/siding and gutter downspouts acceptable?					
e. Are hallways, stairways, elevators, lobbies laundry rooms, garbage areas, maintenance work/storage area and other public areas clean?					
f. Are all outdoor amenities in acceptable condition?					
g. Are all current certificates for the elevator, boiler, fire extinguishers displayed?					
h. Is the development free of obvious fire/safety/health hazards or housing code violations?					
i. Have repairs or corrections called for on last Management or Desk Review (Part A Section 1) been satisfactorily completed?					
j. Has Decent, Safe, & Sanitary Inspection been completed? When: _____ Verification Received? _____					
<b>FOR CDBG ONLY</b>					
k. Date of construction: _____ (if constructed after 1978, all other questions are N/A). Applicable to family properties or elderly properties housing children under the age of six.					
1.) Has a lead based paint inspection been conducted? If no, skip to question 6.					
2.) What were the results of the Lead-Based Paint Inspection/Evaluation? (No lead found, lead found and contained, lead abated)					
3.) If yes, is there a HUD approved lead hazard control plan?					
4.) Is the owner in compliance with the HUD approved lead hazard control plan as noted on the desk review?					
5.) Is there a certification on file documenting the project has been certified to be free of lead-based paint or lead hazards? <i>Note: If there is a certification, obtain a copy for the project file.</i>					
6.) Is development free of lead-based paint contamination on surfaces exposed to children?					
7.) Has <b>annual</b> certification been received for current year? <i>Note: An obvious health hazard related to lead-based paint would be deteriorated paint conditions on the interior walls and woodworks and exterior painted surfaces.</i>					
<b>NOT APPLICABLE IF HTF ONLY</b>					
l. Which type of inspection was completed?  <input type="checkbox"/> HQS <u>Date Completed</u> _____ <u>Pass/Fail</u> _____ <u>Score</u> _____ <input type="checkbox"/> Tax Credit      _____ <input type="checkbox"/> REAC      _____					
m. Capital improvements completed and/or planned for the current year?					
1. General Physical Condition <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>2. Work Scheduling</b>					
a. Does management have a system for receiving, assigning, completing and billing work orders and for establishing work priorities for maintenance staff?  Avg. no. requests received per month _____ Avg. response time _____ Current backlog _____  If a backlog exists, indicate the current number of work orders: Number between 1 - 3 days: _____ Number between 4 - 7 days _____ Number more than one week: _____					
2. Work Scheduling <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>3. Vacant Unit Preparation</b>					
a. Does management have a system to monitor timely preparation of vacancies for rental?  Number of vacant units requiring substantial rehab _____					
b. Were market ready units in move in condition? How many units were inspected? _____ How many were market ready? _____					
3. Vacant Unit Preparation <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>4. Security Program</b>					
a. Is the development free of major security problems? If not, check problem areas.  <input type="checkbox"/> Break-ins <input type="checkbox"/> Personal Assault <input type="checkbox"/> Vandalism <input type="checkbox"/> Other <input type="checkbox"/> Auto Theft					
b. Is there exterior and interior lighting?					



**Cont'd. (10. Rent Schedule Compliance)**

b. Date of last rent adjustment: _____										
	Rent Used	Approved/Maximum Rent		Rent Used	Approved/Maximum Rent					
_____ Bedroom	\$ _____	\$ _____	_____ Bedroom	\$ _____	\$ _____					
_____ Bedroom	_____	_____	_____ Bedroom	_____	_____					
_____ Bedroom	_____	_____	_____ Bedroom	_____	_____					
_____ Bedroom	_____	_____	_____ Bedroom	_____	_____					

c. Was the Rent Schedule received?										
d. Has the owner/agent completed a rent analysis of the market within the last 12 months?										
e. Does agent provide a complete package to receive a timely rent increase?										
f. Are rents at market or rent ceiling?										
g. Does development require rent concessions? If yes, list rent concessions used.										
h. Was the annual utility allowance analysis submitted? Date of last utility allowance analysis submission: _____ Effective date of last utility allowance adjustment: _____										
i. What is the term of the subsidy contract? End date of contract term: _____ (Fed. Preservation Act)										

10. Rent Schedule Compliance       A       M       I

<b>11. Rental Collection Practices</b>										
a. Does rent collection policy in effect reflect that stated in approved management plan?										
b. Is an aged tenant delinquency report prepared monthly?										
1) During an average month, how many tenants have not paid their rent by the <b>tenth</b> of the month? _____										
2) During an average month, how many tenants have not paid their rent by the <b>end</b> of the month? _____										

11. Rental Collection Practices       A       M       I

<b>12. Accounts Receivable/Payable</b>										
a. Are tenant accounts receivable reasonably current?										
	Total Amt.	# of Res.								
30 days delinquent	_____	_____								
60 or more days delinquent	_____	_____								
b. Has annual "write -off of tenants" accounts receivable for the last two fiscal years been less than 1% of gross rents due from tenants?										
If no, what is the percentage for: _____ year      _____ %										
_____ year      _____ %										
Tenant delinquent accounts written off last 12 months equals \$ _____										
c. Are accounts payable reasonably current?										
30 days delinquent	_____									
60 or more days delinquent	_____									
d. What are the owner/agent plans for reducing outstanding payables?										

12. Accounts Receivable/Payable       A       M       I

<b>13. Reserves and Escrows</b>										
a. Complete chart below										
As of _____ / _____ / _____										
Name of Reserve	Total	Per Unit	Monthly Deposit	Held in Interest-Bearing Account at IHDA? Yes/No	If No, Where are the funds being held?					
Replacement Reserve	\$ _____	\$ _____	\$ _____							
Gen. Operating Res.										
Residual Receipts										
Tax and Insurance										
Other										
b. Do the balances in replacement or general operating reserve accounts appear adequate to meet future needs? If not, what action is recommended? _____										
c. Does the balance meet the \$1,500/unit IHDA requirement for Replacement Reserve?										

13. Reserves and Escrows       A       M       I

	N/A	YES	NO	FNDGS	Remarks
<b>II. Financial Management Rating</b> <i>(Based on Budget, MORs, Audit, Reserve Balances, etc.)</i> <input type="checkbox"/> Superior <input type="checkbox"/> Above Average <input type="checkbox"/> Satisfactory <input type="checkbox"/> Below Average <input type="checkbox"/> Unsatisfactory <input type="checkbox"/> Not Rated					

**Part C: Leasing and Occupancy**

	N/A	YES	NO	FNDGS	Remarks
<b>14. Tenant Selection and Orientation</b>					
a. Is copy of current approved (within the past 5 years) Affirmative Marketing Plan (AMP) at rental office?    Date of last approved AMP _____					
b. Is rental staff familiar with AMP?					
c. Is the EHO poster displayed in offices and model units? (The posters are available at the IHDA website.)					
d. If there has been advertising, 1.) was the EHO logo included (fair housing logo and wheelchair logo)? 2.) was it the appropriate size? 3.) Does site signage include the EHO logo?					
e. Were the outreach efforts, as described in the AMP, performed annually? Last outreach date: _____					
f. Is the wait list currently open?					
g. Does advertising program comply with affirmative marketing plan? Estimate racial mix of current tenants (must equal 100%): American Indian or Alaskan Native _____ % Asian or Pacific Islander _____ % African American _____ % Hispanic _____ % Caucasian _____ % Other _____ %					
h. Does the racial mix breakdown reflect the Target Groups listed in the current AMP?					
i. What Marketing efforts have been successful in attracting the Target Populations (those "Least Likely to Apply")?					
j. How often is an evaluation made to measure the effectiveness of marketing strategies to attract the "Least Likely to Apply"?					
k. If development is not reaching target marketing goals, what additional steps has been taken?					
l. What staff positions are/will be responsible for Affirmative Marketing?					
m. Has any development Agent/Owner/Manager received complaints of prohibited discrimination? <i>(e.g., based on race, age, sex, handicap, familial status)</i>					
n. Tenant Selection Plan executed by owner/agent    Date: _____ 1.) Staff Familiarity 2.) Preferences Included (State Mandated) 3.) Rent Schedule Attached					
o. If applicable, describe difference between practiced and written procedures for reviewing and approving tenant applications.					
p. In accordance with the Fair Housing Act (FH Act) 1.) Have policies & practices been modified so as not to discriminate against persons with handicaps? 2.) Is there a transfer policy along with a lease addendum for residents (not requiring an accessible unit) who reside in accessible units?					
q. <b>FOR CDBG ONLY</b> 1.) Does the recipient (as defined in 24 CFR 8.3) employ at least 15 employees? If Yes, answer Question 2.; If No skip to Question 3. 2.) Is at least one person designated to coordinate its Section 504 responsibilities? If Yes, provide the person's name and telephone number below. Name: _____ Telephone Number: _____ 3.) Has the owner/agent taken steps to ensure effective communication using: a.) Qualified sign language and oral interpreters? b.) Readers? c.) Use of tapes? d.) Braille materials? e.) Other (Describe): _____					
r. How many units are accessible? _____ _____ 0BR    _____ 1BR    _____ 2BR _____ 3BR    _____ 4BR Number of <i>accessible</i> units occupied by tenants with disabilities who require the features of the unit? _____					

	N/A	YES	NO	FNDGS	Remarks
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**Cont'd. (14. Tenant Selection and Orientation)**

How many units are adaptable? \_\_\_\_\_  
 \_\_\_\_\_ 0BR \_\_\_\_\_ 1BR \_\_\_\_\_ 2BR  
 \_\_\_\_\_ 3BR \_\_\_\_\_ 4BR

14. Tenant Selection and Orientation  A  M  I

**15. Vacancy, Turnover and Market Conditions**

a. On the day of the site visit:  
 # of Vacant Units: 0 # Ready for Occupancy: \_\_\_\_\_  
 Average Length of time for unit turnover: \_\_\_\_\_

b. Is the vacancy rate satisfactory and not excessive?  
 Has the development had a significant **TURNOVER**?  
 Month Total # of Vacant  
 Year to date \_\_\_\_\_ #DIV/0!

c. Check which factors contribute to vacancy problems that may exist at the development.

Security Problem  Poor Maintenance  
 Non-competitive Amenities  Rents too High  
 Inadequate Marketing  Location  
 Development Reputation  Lack of Demand  
 Bedroom Mix/Size ( \_\_\_\_\_ *bdrm hard to rent*)  
 Tenant/Management Relations  Other \_\_\_\_\_

d. Based on the responses in questions a and b, what actions are being taken by the owner/agent to resolve the vacancy issue(s)?

e. Are damages properly identified and are tenants assessed the actual charges?

f. Does the development maintain a wait list of prospective tenants?  
 Was annual update letter sent to applicants, as required?  
 Date update letter was sent to applicant? \_\_\_\_\_  
 Was wait list purged? When? \_\_\_\_\_  
 How many are currently on wait list? \_\_\_\_\_

g. Does the wait list include all required elements as stated in Exhibit H of the sample IHDA's Tenant Selection Plan?

h. Were applicants selected in proper order from wait list?

i. Was last year's wait list greater or less than current year?

j. Is surrounding neighborhood market prosperous, average or depressed?

k. Are surrounding neighborhood conditions improving, stable or declining?

l. Are the market conditions affecting occupancy?

m. Is there saturation of affordable housing?

15. Vacancy, Turnover and Market Conditions  A  M  I

**16. Leases and Deposits**

a. Are the security deposit and first month's rent the only charges made when applicant is accepted for occupancy? List other charges and amounts.

Type	Amount
_____	\$ _____
_____	\$ _____

b. Does balance in security deposit trust account equal or exceed liability? If not, explain how deficit will be funded. List the liability from the rent roll and the balance from the security deposit escrow account in the remarks column.

16. Leases and Deposits  A  M  I

**17. Eviction/Termination of Assistance Procedures**

a. Does management have a written policy for handling evictions?

17. Eviction/Termination of Assistance Proc.  A  M  I

**18. Tenant Files and Records**

a. If deficiencies are noted during unit Decent, Safe and Sanitary/Move-In/Move-Out inspections, what is the procedure for correction?

18. Tenant Files and Records  A  M  I

**III. Leasing and Occupancy Rating**

Superior  Above Average  Satisfactory  
 Below Average  Unsatisfactory  Not Rated

**Part D: Tenant/Management Relations**

	N/A	YES	NO	FNDGS	Remarks
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**19. Tenant Satisfaction**

a. See Attachment A for tenant complaints.

19. Tenant Satisfaction  A  M  I

	N/A	YES	NO	FNDGS	Remarks
<b>IV. Tenant/Management Relations Rating</b>					
<input type="checkbox"/> Superior <input type="checkbox"/> Above Average <input type="checkbox"/> Satisfactory <input type="checkbox"/> Below Average <input type="checkbox"/> Unsatisfactory <input type="checkbox"/> Not Rated					

**Part E: Drug-Free Housing Policy**

	N/A	YES	NO	FNDGS	Remarks
<b>20. Does Development Has House Rules That Aid and Support Drug-Free Housing?</b>					

A       M       I

<b>21. Does Development Has An Overall Development Plan for Drug-Free Housing?</b>					
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A       M       I

<b>V. Drug-Free Housing Policy Rating</b>					
<input type="checkbox"/> Superior <input type="checkbox"/> Above Average <input type="checkbox"/> Satisfactory <input type="checkbox"/> Below Average <input type="checkbox"/> Unsatisfactory <input type="checkbox"/> Not Rated					

**Part F: General Management Practices** (Thoroughly review the management plan and management agreement before completing this Part of the review. If you determine in 41a that the management plan does not reflect systems and procedures in use at the development, or if you believe that the systems and procedures set forth in the plan are not appropriate for the development, in Part I specify deficiencies and recommend revisions to practices/content of the plan.)

	N/A	YES	NO	FNDGS	Remarks
<b>22. Organization and Supervision</b>					
a. Does owner/agent have a system/procedure for providing field supervision of on-site personnel?					
Name of Field Supervisor(s) _____					
Freq. of Visits by Supervisor _____					

22. Organization and Supervision       A       M       I

<b>23. Staffing and Personnel Practices (See Budget back-up)</b>					
*a. List all staff billed to development account.					

List the # of employees by position	# of Hours Charged To Site	* If a free apt., give number of bedrooms	Remarks

\*Indicate by asterisk those employees living on site.

23. Staffing and Personnel Practices <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I
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<b>24. Operating Procedures and Manuals</b>					
a. Is copy of the current management plan/procedures, if it exists, on-site and available to staff?					

24. Operating Procedures and Manuals       A       M       I

<b>25. Training</b>					
a. Does owner/agent have a formal ongoing training program for its staff? Check types of training used?					
<input type="checkbox"/> On Site (Frequency _____)					
<input type="checkbox"/> IREM <input type="checkbox"/> NCHM <input type="checkbox"/> HUD Seminars <input type="checkbox"/> Local Colleges					
<input type="checkbox"/> AFHMP Update Training Date _____					
<input type="checkbox"/> Fair Housing Training Date _____					
<input type="checkbox"/> Energy Conservation <input type="checkbox"/> IHDA Training Date _____					
<input type="checkbox"/> Other (specify) _____					
b. When on-site staff have questions or concerns, do they know who to call for assistance within their organization?					

25. Training       A       M       I

<b>26. On-Site Office Administration</b>					
a. Are there signs enabling applicants/tenants to easily locate the office?					
b. Is office organized and neat in appearance?					
c. Are office hours posted?					
d. Are office hours convenient for prospective applicants and tenants?					
e. Is rent collection policy posted?					
f. Is there an acceptable key control system?					
g. Are emergency phone numbers posted? Where?					

26. On-Site Office Administration       A       M       I



	N/A	YES	NO	FNDGS	Remarks
<b>27. Insurance and Bonding</b>					
a. List current insurance coverage and premiums.					
					Submit insurance certificate renewals if the insurance will expire within 90 days or less.
Property	Expiration Dates	Basic Coverage			
	_____	\$ _____			
Liability	_____	\$ _____			
_____	_____	\$ _____			
_____	_____	\$ _____			
_____	_____	\$ _____			
_____	_____	\$ _____			
b. Is property insurance adequate to cover replacement cost?					
c. Does the owner/agent have a Fidelity Bond which is at least equal to potential collections for 2.5 months gross collection and security deposits and which provides coverage for all employees? (Obtain copy, if available.)					
Expiration Date: _____					

27. Insurance and Bonding       A       M       I

<b>28. Management Agreement</b>					
a. Is a management agreement in force? Term of Agreement _____ / _____ / _____ thru _____ / _____ / _____					
Management Fee _____ %					
28. Management Agreement <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					

<b>29. Program Compliance</b>					
a. Have all program compliance certification/forms been submitted for the current year?					
29. Program Compliance <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					

<b>VI. General Management Practices Rating</b>					
<input type="checkbox"/> Superior <input type="checkbox"/> Above Average <input type="checkbox"/> Satisfactory <input type="checkbox"/> Below Average <input type="checkbox"/> Unsatisfactory <input type="checkbox"/> Not Rated					

**Part G: File Review**

	N/A	YES	NO	FNDGS	Remarks
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**Summary of Tenant File Review**

Number of Program Units \_\_\_\_\_      Number of Files Reviewed \_\_\_\_\_

Name	Unit	Name	Unit	Name	Unit
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

<b>30. Resident File Maintenance</b>					
a. Are there any unresolved findings from the previous tenant file review? If yes specify in the comments section.					
b. Are the files locked and secured in a confidential manner with access limited to authorized staff only?					
c. Is the owner/agent maintaining tenant files according to HUD/IHDA's documentation retention requirements? Is the owner/agent properly disposing of tenant records (shred, burn, pulverize etc.)?					
d. Are the files organized and properly maintained?					
30. Resident File Maintenance <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					

<b>31. Household Information</b>					
a. Were the unit sizes appropriate for the household composition at the time of the file review and were household member identified correctly? If a household was ineligible at move in, were exceptions granted?					
b. Do the files contain all documentation, including application information, as required by Program Handbook?					
c. Does the file contain the ethnicity and racial data certifications required per program?					
d. Does application contain the required criteria including signatures of all applicants and owner/agent?					

	N/A	YES	NO	FNDGS	Remarks
<b>Cont'd. (31. Household Information)</b>					
<b>CDBG Only</b>					
e. Does the file contain a Lead Base Paint/Residents Rights and Responsibilities acknowledgements?					
31. Household Information <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>32. Verification</b>					
a. Have all verification items been verified and properly documented?					
32. Verification <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>33. Leases</b>					
a. Were the correct Model Leases used?					
b. Were the leases signed and dated by all parties?					
c. Were all applicable addendums attached to the lease?					
d. Was security deposits collected in the correct amount for the program type?					
e. Were pet deposits, if applicable, charged correctly per pet policy?					
f. Is the move in inspection dated and signed by tenant, owner/agent and in the tenant file?					
g. Are annual DSS inspections documented in the file and signed by both tenant and owner/agent?					
33. Leases <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>34. Certification/Recertification Activities</b>					
a. Were Certification/Recertification notices and processes performed in accordance with the Program Handbook?					
b. If tenants are paying their own utilities, were the current certifications reflecting the correct utility allowances?					
34. Certification/Recertification Activities <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>35. Move-Out File Review</b>					
a. Did the Move-Out Files include the required documentation?					
35. Move-Out File Review <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>36. Applicant Rejection Review</b>					
a. Did the Applicant Rejection Letter include the required criteria?					
b. If appealed, were criteria's met?					
36. Applicant Rejection Review <input type="checkbox"/> A <input type="checkbox"/> M <input type="checkbox"/> I					
<b>VII. File Review Rating</b>					
<input type="checkbox"/> Superior	<input type="checkbox"/> Above Average	<input type="checkbox"/> Satisfactory			
<input type="checkbox"/> Below Average	<input type="checkbox"/> Unsatisfactory	<input type="checkbox"/> Not Rated			

# Management Review & Property Inspection

## Attachment A (For ADMIN, AMBAC, BIBP, CDBG, FAF, HPP, HTF, NSP, RS, TCAP, TFB, 80/20 & 1602 developments)

**19a Tenant Satisfaction** Review complaints, congressional inquiries, etc. received within the last 12 months regarding the overall management practices. Provide a general description below or attach applicable documentation.

Issue/Complaint	Status